

G+F networks offer comprehensive coverage

The Gross + Fuchs Group of Companies comprises four different forwarder networks, which taken together incorporate over 600 member offices across 100 countries.

The newest of the networks offered by the Germany-based group is for freight forwarders involved in relocations. It is called People on the Move and this network "has had a great start.

"We feel that this group is definitely an excellent option to all the existing players in the removal market," points out Viktor Fuchs, general director at the Gross + Fuchs Group.

Meanwhile, its biggest network – Air & Ocean Partners – has "reached a size where we have only some gaps here and there in certain



Fuchs: "the perfect network solution"

niche markets. Our main focus is on the quality of the group and the beneficiality of membership to the members," he said.

Fuchs feels that the economic uncertainty of the moment is seeing more and more forwarders wanting to achieve a degree of stability and balance in their business relationships with other cargo agents. "While 10 years ago, the question was whether to join a network or not, this has changed into which network to join," he insisted.

"And as our groups are offering exactly the required stability and high standards of capabilities of our agents, we are the perfect network solution for today's forwarders' needs," Fuchs concluded.